



Ministry of Power and Energy

**EXPRESSIONS OF INTEREST (EOI)  
Requesting for Expressions of Interest (EOI)  
from Reputed Companies Established in  
Petroleum Producing Countries for Importation,  
Distribution and Selling of Petroleum Products  
in Sri Lanka on Long-Term Agreements**

The Ministry of Power and Energy of Sri Lanka hereby requests proposals from established companies in petroleum producing countries giving special emphasis on the feasibility of deployment of a viable business model using their funds for importation, distribution and selling of petroleum products in Sri Lanka on long-term agreements.

**The expected company:**

- Required to be a well-established company in a petroleum producing country with permanent presence in any part of the petroleum product supply chain
- Should have a sound financial viability and should possess the ability of importing petroleum products by utilizing their own forex for an agreed period without dependency on Sri Lankan forex market.
- Will enter into long-term contracts with the Ceylon Petroleum Corporation (CPC) to ensure continuous supply of petroleum products to Sri Lanka
- Will engage in business using existing fuel stations owned or to be opened by the Ceylon Petroleum Corporation as well as infrastructure facilities of the Ceylon Petroleum Storage Terminals Limited (CPSTL) based on a facilitation fee
- Shall ensure that the products should comply with all Sri Lankan quality standards and parameters of petroleum products

The Ministry of Power and Energy will facilitate the development of new fuel stations and storage terminals depending on the requirement of the company post commencing operations in Sri Lanka.

**Method of Selection:**

- The companies will be shortlisted initially and Request for Proposals (RFP) will be made available for shortlisted companies
- The selection of suitable companies will be made on the basis of an fair evaluation

**Pre proposal Conference:**

- The prospective companies may join pre proposal conference which will be held at 10.00 hrs on 05.08.2022 through physical presence or zoom e-conferencing platform
- To confirm the participation at the pre-proposal conference to obtain further information you may contact via email:  
procu@energymin.gov.lk

**Submission of EOI**

Potential international companies are invited to submit EXPRESSIONS OF INTEREST (EOI) to the Ministry of Power and Energy by emailing to [procu@energymin.gov.lk](mailto:procu@energymin.gov.lk), Registered Post, Courier or placed in the tender box kept at the Procurement Unit of the Ministry on or before 16<sup>th</sup> August 2022 at 2.30 pm. The Terms of Reference (TOR) concerned could be downloaded from the Ministry of Power and Energy website: [www.energymin.gov.lk](http://www.energymin.gov.lk) under the PUBLIC NOTICE.

**Secretary**  
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